

Corporate Presentation

Cohizon Life Sciences Ltd.

Partners in Progress



Leading **CDMO** with
> 25 years of
manufacturing
experience



Long standing
successful business
relationship with
**global innovator
companies**



- Presence across key **regulated markets** - US, Europe & Japan
- **Export Oriented** Facility
~94% business from
International clients



- **Strong financial standing**
- CVC backing for future investments for growth



Strict adherence to IPR, Customer Confidentiality & non-competing with our customer

Enriched Product Portfolio with Strong Pipeline

Strong presence across **life cycle management** including as under :

- **36 Commercial products**, out of which, 10 are patented
 - **7 AI's for AgChem**, out of which 2 are patented products
- **24 Under development products**, out of which, 7 are patented
- **19 Early-stage development**, out of which, 10 are patented

Manufacturing Facilities

- **2** State of the art Manufacturing Sites
 - **7** Manufacturing Plants (18 Product Streams)
 - **Pilot Plant**; Recently Built
 - New **MPP**; Civil Foundation ready

Research & Development

- **2** R&D Center - Navi Mumbai & Ankleshwar, Gujarat - India
 - **85+** Employee count
 - **12** PhD
 - **55** Masters

Human Resource

- Employee Count : **887 (+380 Contractual Workers)**

Cohizon's Leadership Team



Rajesh Srivastava
Managing Director & CEO

Management Team



Geetesh Ahuja
Chief Financial Officer



C.B. Bhardwaj
Chief of Operations & Executive Director



Dr. Gelebith Modi
Chief of R&D



Vikas Gupta
Chief Supply Chain Officer



Abhimanyu Sen
Chief Human Resources Officer

Commercial Team



Vijay Todi
Vice President -
Business Development
(Japan)



Harshil Shah
Vice President -
Business Development
(USA & India)



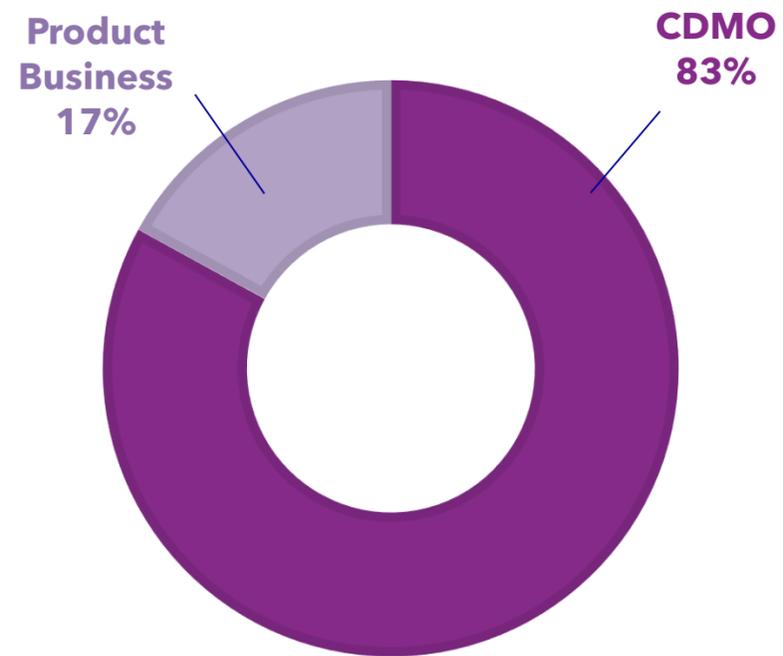
Kushal Bhalla
Vice President -
Business Development
(Europe)



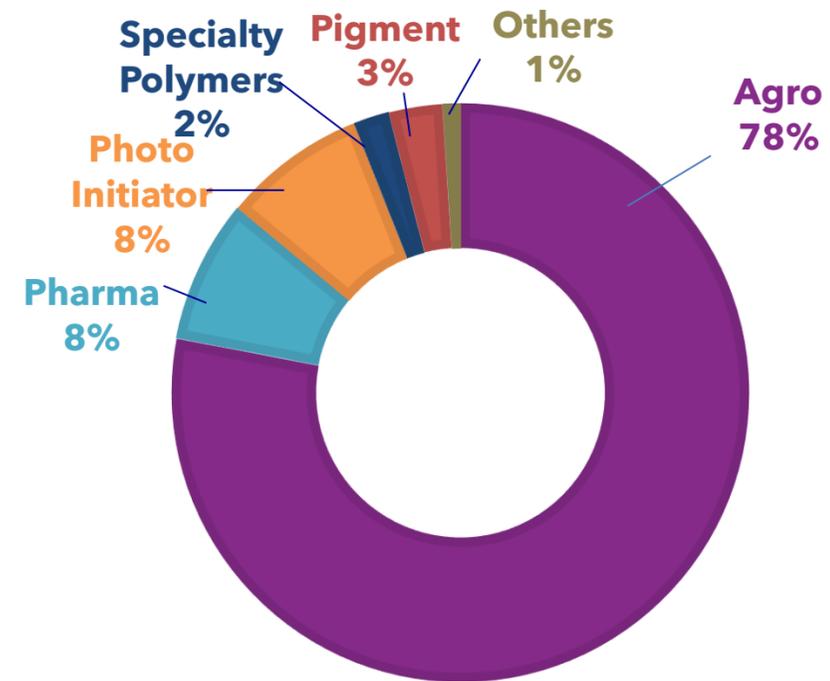
Yasuhiro Tomita
Representative - Japan

Cohizon's Business Overview

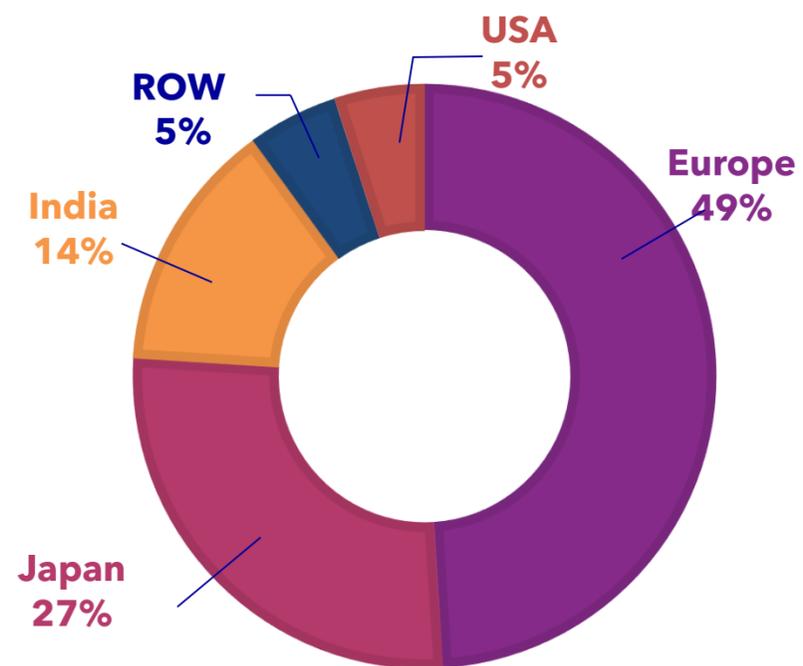
CDMO vs Product Business



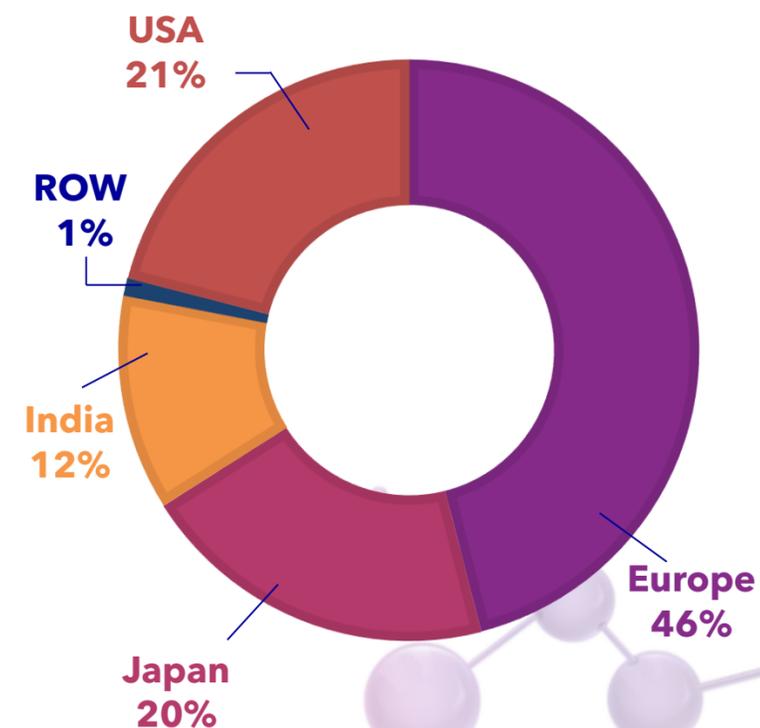
Industry Segments



Geographical Presence as per Sales/ Invoicing



Geographical Presence as per Customer Base





CDMO - AGRO CHEMICALS

- Active Ingredients
- Advanced Intermediates



CDMO - SPECIALTY CHEMICALS

- Electronic Chemicals
- Photo Initiators
- Dyes & Pigments
- Personal Care
- Plastic & Polymer Additives
- Intermediates & Building blocks for API in Pharma (Non-GMP)



SPECIALTY CHEMICALS - PRODUCT BUSINESS

DCTF and its derivatives such as 2,3 CTF, 2,5 CTF, etc.

Pyrimidine Derivatives

- 2,4-Diamino-6-chloropyrimidine
- 2,4,6-Trichloropyrimidine
- 2,4,5,6-Tetrachloropyrimidine
- ADMP Carbamate

Others

- 2-Aminobenzamide
- 4-Nitro-2-sulphobenzoic acid monopotassium salt (2-NSB)
- 2-Aminobenzonitrile (2-ABN)
- 5-Bromonicotinic acid (5-BNA)



CUSTOM R&D

- **Lab Process Development** Services including Route selection/ Design
 - ✓ Process Safety Analysis & Data Generations
 - ✓ Analytical Services
 - ✓ Process Optimization
- **Kilo lab quantities** (up to 10s of Kgs)
- **Pilot Quantities** (100s of Kgs)

Overview of Research & Development



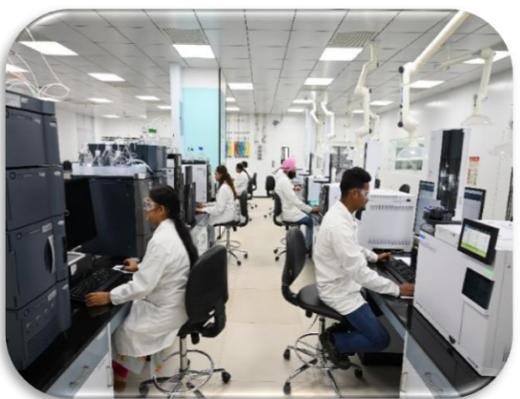
SYNTHESIS LABS

4 labs with 48 fume hoods



KILO LABS

2 labs - SCADA-enabled with automation & data logging



ANALYTICAL LABS

Advanced capabilities for analysis - HPLC, GCMS-HS, LCMS, ELSD, UPLCs, NMR, ICP-MS, etc.



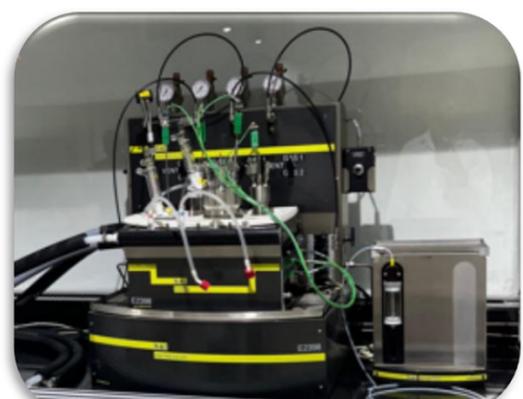
FLOW CHEMISTRY LAB

Focused on cost-effective process development - Silicon carbide reactors, Vapour tech systems, ACR-ATR-AM technology, CSTR, etc.



SCALE UP LABS

Validates process & emphasizes the necessity of simple, reproducible systems



PROCESS SAFETY LABS

Identifies potential hazards and assesses risks in chemical processes to prevent major incidents



HIGH PRESSURE & FLUORINATION LAB

6 high-pressure reactors of SS & H/C MoC, including 2 workstations for reactions with AHF

Rabale, Navi Mumbai, India
Established a new state-of-art Research and Development Centre
54,000+ sq. ft.

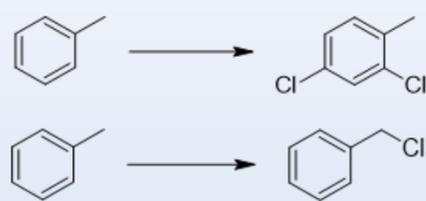
Ankleshwar, Gujarat, India
A dedicated R&D center for Tech Transfer & Plant support
3900+ sq. ft.

Extensive Portfolio of Chemistries at Lab Scale, with 30+ Scaled to Commercial Production

Cohizon's team has extensive experience of various chemistries including diazotization, fluorination with AHF, sulfonyl urea, halex, photochlorination, cyanation, grignard etc. and technologies like vapour phase reactions & flow chemistry.

Chlorination

- Introduction of Chlorine



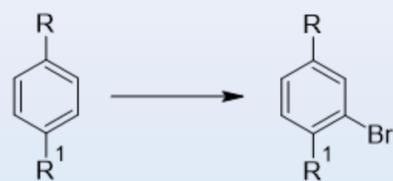
Fluorination

- Using HF
- Balz-Schiemann Reaction
- Halex Reaction (using NaF, KF)

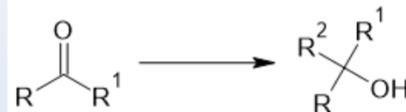


Bromination

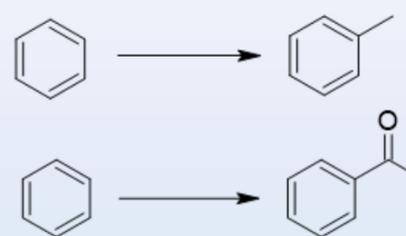
- Using Bromine, Aqueous HBr, HBr in Acetic Acid



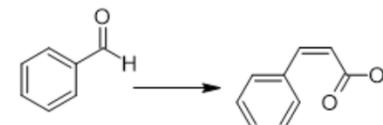
Grignard Reactions



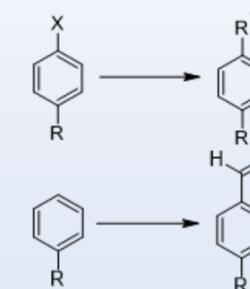
Friedel-Crafts reaction



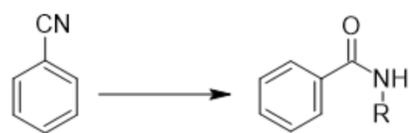
Perkin Reaction



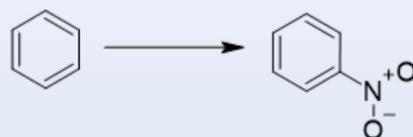
Coupling Reactions



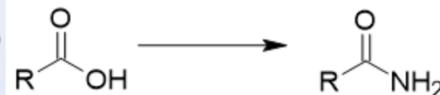
Ritter Reaction



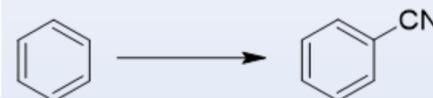
Nitration



Amidation



Cyanation



Diazotization and Sandmeyer Reaction



Acid Chloride



Alkylation



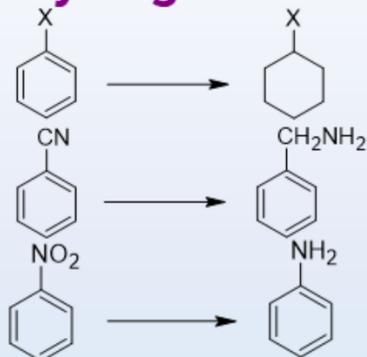
Amination



Esterification



Hydrogenation



Sulfur Chemistry - thiolation



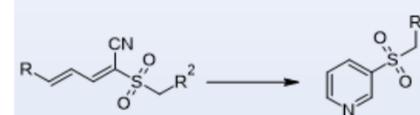
Hydrazine Chemistry



Phosgenation (triphosgene)



Heterocyclic Ring Formation



Manufacturing Facilities



SITE 1

PLANT A

7 product streams
4000 TPA capacity
87 reactors (1090 KL)

PLANT B

4 product streams
2800 TPA Capacity
58 reactors (680KL)

PLANT C

3 product streams
5800 TPA Capacity
45 reactors (400KL)

PLANT D

1 product stream
300 TPA Capacity
9 reactors (130KL)

PLANT E

1 product stream
300 TPA Capacity
3 reactors (40KL)



SITE 2

DCTF-1

1 product stream
720 TPA capacity

DCTF-2

1 product stream
600 TPA capacity

New Pilot Plant

14 Reactors
2 Auto clave
Sizes from 0.5 Kl to 2 Kl

Upcoming Multi Purpose Plant

Civil Foundation ready for expedited plant construction

Future Expansion

~ 34561 m² additional land available for future expansion



Environment, Safety & Accolades



In 2024 - Engaged with DSS+ for **Safety Culture Transformation & Process Risk Assessment**

ECOVADIS - Silver Certified
(Scored 70 in 2025 vs 61 in 2024)



Building a **zero-harm culture** through shared responsibility and visible leadership

Awarded **Responsible Care logo 2025** by ICC



Participated in **CDP Assessment 2024**; achieved **Score 'C' for Climate and Water Security'**



Process Development and Scale -up

- Paper feasibility, Proof of concept & process optimization
 - Customer technical package
 - Inhouse technology development
- Scale-up services
 - Kilo Lab
 - Pilot trials
- Safety data generation - In house process safety lab
- IP retained by customer
- Commercial production commitment optional
- Engagement models
 - FTE (Full-Time Equivalent) or
 - FFS (Fee-for-Service)

Large Scale Manufacturing

- Capacities available in existing plants (being multi-purpose) ensuring faster new product commissioning
- Additional capacities available of supporting infrastructure (Utilities & ETP)
- New Multi-purpose plant - civil foundation ready ensuring faster go-to market
- Land available to support long-term partnership opportunities
- Experience in product registration process incl for Agroactives
- Stringent adherence to cross-contamination SOPs
- **Continuous Cost Improvement** (Project Lakshya) - Our Commitment to consistently improve 'Cost' - leveraging cross-functional teams

Cohizon's Flexible Business Models



End-to-End Contract Manufacturing - Cohizon offers complete manufacturing solutions, either by developing the product using our technology or based on the **Customer's Tech Pack**

Under this model, customers may choose to:

- Supply raw materials and receive the finished product on a **Conversion Fee basis**, or
- Opt for a full-cost model, where Cohizon manages the raw material procurement and delivers the final product.



Flexibility for molecule-level collaborations w/o paying fixed charges for new facility

Dedicated plant for Customer with 2-3 Products commitment of volumes at formula based pricing

- **Portfolio-level flexibility**, with an indicative agreement on total business volume & flexibility to modify volumes of individual molecules within the portfolio
- **Operations & deliverables** to be managed by Cohizon



Dedicated capacities leasing (virtually Customer's plant). Customer to pay fixed charges

Dedicated plant for Customer with investment and operations & maintenance by Cohizon but leased to Customer

- **Levels of investment by Customer** can be explored
- **Lower CAPEX** leveraging Cohizon's local know-how & experience
- **Involvement in operations** as per Customer's comfort



Cohizon's USPs/ Differentiators



Customer Centric Approach

- Focused CDMO player with > 85% of revenue from **pureplay CDMO**
- Long standing **track record** with innovator customers maintaining full confidentiality and strict adherence to IPR.
- Dedicated Business Excellence team led by Six Sigma Black Belt - for **Continuous improvement** to support customers
- **Dedicated Program Management & Tech Transfer Team** - Ensuring Robust and seamless commercialization thru four stages (Lab, Kilo-lab, Pilot Plant & Commercial plant)

Chemistry Platform & Technology

Differentiated chemistry platforms -

- ✓ Vapour phased Continuous Chlorination & Fluorination & Dehalogenation
- ✓ Mercaptan Handling,
- ✓ Organo-Phosphorus compound Handling,
- ✓ Aluminium Chloride Handling (Friedel-Crafts)
- ✓ Building Flow Reaction Capability

Management & Flexible Business Models

- **Strong leadership team** with the support of Global Advisory Board and stable financial standing backed by CVC.
- **Flexible business models** to fit into customer specific and agile business needs.
- Willingness and Capital availability to invest in new dedicated capacity.

Thank You

